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August 9, 2023

Consolidated Financial Results for the First Three Months Ended June 30, 2023 (Under Japanese GAAP)

Company name: Hosiden Corporation Listing: Tokyo Stock Exchange

Securities code: 6804

URL: https://www.hosiden.com/en/

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Scheduled date to file quarterly securities report: August 10, 2023

Scheduled date to commence dividend payments:

Preparation of supplementary material on quarterly financial results: None Holding of quarterly financial results briefing:

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the first three months ended June 30, 2023 (from April 1, 2023 to June 30, 2023)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

| | Net sale | es | Operating profit | | Operating profit Ordinary profit | | Profit attributable to owners of parent | |
|--------------------|-----------------|--------|------------------|--------|----------------------------------|--------|-----------------------------------------|--------|
| Three months ended | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| June 30, 2023 | 56,273 | (21.0) | 2,596 | (61.5) | 5,460 | (50.5) | 3,658 | (50.7) |
| June 30, 2022 | 71,230 | 39.4 | 6,744 | 129.5 | 11,040 | 260.1 | 7,423 | 234.4 |

(Note) Comprehensive income For the first three months ended June 30, 2023 5,185 million yen [(36.5)%] For the first three months ended June 30, 2022 8,171 million yen [165.9%]

| | Basic earnings per share | Diluted earnings per share |
|--------------------|--------------------------|----------------------------|
| Three months ended | Yen | Yen |
| June 30, 2023 | 69.79 | 64.07 |
| June 30, 2022 | 135.09 | 124.88 |

(2) Consolidated financial position

| <u> </u> | _ | | |
|----------------|-----------------|-----------------|-----------------------|
| | Total assets | Net assets | Equity-to-asset ratio |
| As of | Millions of yen | Millions of yen | % |
| June 30, 2023 | 180,512 | 126,564 | 70.1 |
| March 31, 2023 | 179,993 | 126,753 | 70.4 |

(Reference) Equity

As of June 30, 2023 126,564 million yen As of March 31, 2023 126,753 million yen

2. Cash dividends

| | | Annual dividends per share | | | | | |
|----------------------------------------------------|-------------------|----------------------------|-------------------|-----------------|-------|--|--|
| | First quarter-end | Second quarter-end | Third quarter-end | Fiscal year-end | Total | | |
| | Yen | Yen | Yen | Yen | Yen | | |
| Fiscal year ended March 31, 2023 | _ | 23.00 | _ | 48.00 | 71.00 | | |
| Fiscal year ending March 31, 2024 | _ | | | | | | |
| Fiscal year ending March 31, 2024 (Forecast) | | 24.00 | 1 | 24.00 | 48.00 | | |

(Note) Revision of cash dividend forecast most recently announced: None

3. Consolidated financial results forecasts for the fiscal year ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

(Percentages indicate year-on-year changes.)

| | Net sales | | Operating | profit | Ordinary profit Profit attributable to owners of parent | | Basic earnings per share | | |
|-----------------------------------------|-----------------|-------|-----------------|--------|---------------------------------------------------------|--------|--------------------------------|--------|--------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Six months ending September 30, 2023 | 130,000 | 7.7 | 5,000 | (50.7) | 5,500 | (65.8) | 4,300 | (60.7) | 80.71 |
| Full year | 255,000 | (8.0) | 10,000 | (36.5) | 11,000 | (42.1) | 8,500 | (32.7) | 159.54 |

(Note) Revision of financial results forecast most recently announced: None

Financial results forecasts are based on the assumption of a foreign exchange rate of 134 yen per U.S. dollar, and remain unchanged.

Notes

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None

Newly included: – companies (Company name) Excluded: – companies (Company name)

- (2) Application of specific accounting for preparing quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
 - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
 - (ii) Changes in accounting policies due to other reasons: None
 - (iii) Changes in accounting estimates: None
 - (iv) Restatement: None
- (4) Number of issued shares (common shares)
 - (i) Total number of issued shares at the end of the period (including treasury shares)

| As of June 30, 2023 | 63,010,084 shares |
|----------------------|-------------------|
| As of March 31, 2023 | 63,010,084 shares |

(ii) Number of treasury shares at the end of the period

| As of June 30, 2023 | 11,331,898 shares |
|----------------------|-------------------|
| As of March 31, 2023 | 9,731,778 shares |

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

| Three months ended June 30, 2023 | 52,419,900 shares |
|----------------------------------|-------------------|
| Three months ended June 30, 2022 | 54,955,029 shares |

- Notes: 1. Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.
 - 2. Explanation on proper use of earnings forecasts, and other special matters

The forward-looking statements about the future financial results of this document are future forecasts based on the judgment of Hosiden Corporation (the "Company") taking into account the information currently available, and the Company does not intend to make a warranty of their achievement. These forward-looking statements contain various potential risks and uncertainties, and actual results may be materially different from the forward-looking statements due to various material factors. Therefore, the Company asks not to depend highly on these forward-looking statements.

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1. Qualitative information regarding financial results for the first three months ended June 30, 2023

(1) Explanation of operating results

During the first three months of the fiscal year ending March 31, 2024 (from April 2023 to June 2023), despite continued growth in the world economy, the pace of that growth slowed. Rising inflation in other countries has led to the adoption of monetary tightening policies, but the Japanese yen has weakened due to differences in monetary policy. Even though the financial instability seen in the U.S. at the end of the previous fiscal year is showing signs of stabilizing, geopolitical risks, such as issues between Russia and Ukraine, continue and uncertainty over the world economic outlook, including sky-high prices for grain and other food, may intensify even further.

In the electronic component industry to which the Company group (the "Group") belongs, semiconductor shortages in the automotive-related market have eased and sales are recovering. In contrast, consumer demand in the mobile communications-related market remains stagnant and sales are sluggish.

Under such circumstances, the Group's net sales increased for the AV equipment-related business and the home appliances-related business, but decreased for the amusement-related business. Net sales of the display components segment in the automotive-related business also fell sharply. As a result, net sales was down overall.

With regard to profits, operating profit in the same period last year was significantly boosted by the yen's sudden depreciation. In the period under review, however, profit declined mainly because of the persistently high prices of raw materials and semiconductors, coupled with lower sales. And despite the yen's weakness, it did little to boost the bottom line.

As a result, during the period under review, the Group posted consolidated net sales of 56,273 million yen (down 21.0% year on year), operating profit of 2,596 million yen (down 61.5% year on year), ordinary profit of 5,460 million yen (down 50.5% year on year) with foreign exchange gains of 2,626 million yen in line with foreign exchange fluctuations, and profit attributable to owners of parent of 3,658 million yen (down 50.7% year on year).

The net sales and segment profit or loss for the reportable segments are as follows:

Net sales for the electro-mechanical components segment was 48,559 million yen (down 24.4% year on year) due to a decrease in the amusement-related business, and the segment profit was 1,875 million yen (down 70.6% year on year).

Net sales for the acoustic components segment was 4,470 million yen (up 13.2% year on year) due to increases in the automotive-related business and the AV equipment-related business while the segment profit was 292 million yen (up 4.9% year on year).

Net sales for the display components segment was 591 million yen (down 55.2% year on year) due to a decrease in the automotive-related business, and the segment loss was 89 million yen (segment loss of 201 million yen for the previous year).

Net sales for the applied equipment and other segment was 2,652 million yen (up 50.4% year on year) due to increases in the amusement-related and home appliances-related businesses, and the segment profit was 518 million yen (up 74.5% year on year).

(2) Explanation of financial position

Assets, liabilities, and net assets

At the end of the first quarter of the fiscal year ending March 31, 2024, total assets increased 519 million yen from the end of the previous fiscal year to 180,512 million yen mainly due to an increase in inventories despite decreases in trade receivables and securities. Total liabilities increased 707 million yen from the end of the previous fiscal year to 53,947 million yen mainly due to an increase in trade payables despite decreases in repayments of short-term borrowings and income taxes payable.

Net assets decreased 188 million yen from the end of the previous fiscal year to 126,564 million yen mainly due to the purchase of treasury shares despite an increase in retained earnings, resulting in an equity-to-asset ratio of 70.1%.

Cash flows

At the end of the quarter under review, cash and cash equivalents decreased 3,537 million yen from the end of the previous fiscal year to 62,480 million yen.

Net cash provided by operating activities in the period under review was 3,554 million yen. This was mainly due to profit before income taxes of 5,460 million yen, a decrease in trade receivables of 6,163 million yen, an increase in inventories of 7,586 million yen, an increase in trade payables of 2,608 million yen, and income taxes paid of 3,553 million yen.

Net cash used in investing activities was 686 million yen. This was mainly due to the purchase of property, plant and equipment of 396 million yen and an increase in time deposits of 337 million yen.

Net cash used in financing activities was 6,571 million yen. This was mainly due to dividends paid of 2,557 million yen, the purchase of treasury shares of 2,816 million yen, and a decrease in short-term borrowings of 1,158 million yen.

(3) Information regarding consolidated earnings forecasts and other forward-looking statements

There are no changes to the consolidated financial results forecasts for the first six months ending September 30, 2023 and the fiscal year ending March 31, 2024 provided in the "Consolidated Financial Results for the Fiscal Year Ended March 31, 2023" released on May 12, 2023. Forecasts for the second quarter and beyond are based on the assumption of a foreign exchange rate of 134 yen per U.S. dollar as before. The Company recorded foreign exchange gains for the first three months (April to June), but the yen is expected to strengthen in the second quarter (July to September). Therefore, based on the assumption that the Company records foreign exchange losses, ordinary profit is forecast to decrease from the second quarter onward.

2. Quarterly consolidated financial statements and significant notes thereto

(1) Quarterly consolidated balance sheets

| | | (Millions of ye |
|------------------------------------------------------------|------------------------------------------------|---------------------|
| | As of March 31, 2023 | As of June 30, 2023 |
| Assets | <u>, </u> | |
| Current assets | | |
| Cash and deposits | 57,418 | 57,249 |
| Notes and accounts receivable - trade, and contract assets | 34,970 | 29,208 |
| Securities | 13,335 | 10,618 |
| Merchandise and finished goods | 9,691 | 10,548 |
| Work in process | 5,107 | 3,598 |
| Raw materials and supplies | 26,469 | 35,529 |
| Other | 4,913 | 5,361 |
| Allowance for doubtful accounts | (27) | (27) |
| Total current assets | 151,878 | 152,088 |
| Non-current assets | | |
| Property, plant and equipment | 17,495 | 17,299 |
| Intangible assets | 423 | 438 |
| Investments and other assets | | |
| Investment securities | 5,643 | 6,156 |
| Other | 4,839 | 4,816 |
| Allowance for doubtful accounts | (287) | (287) |
| Total investments and other assets | 10,195 | 10,685 |
| Total non-current assets | 28,114 | 28,423 |
| Total assets | 179,993 | 180,512 |

(Millions of yen)

| | | (Millions of ye |
|-------------------------------------------------------|----------------------|---------------------|
| | As of March 31, 2023 | As of June 30, 2023 |
| Liabilities | · | |
| Current liabilities | | |
| Notes and accounts payable - trade | 25,772 | 28,824 |
| Short-term borrowings | 2,189 | 1,050 |
| Income taxes payable | 3,910 | 2,046 |
| Other | 6,048 | 6,227 |
| Total current liabilities | 37,919 | 38,149 |
| Non-current liabilities | • | |
| Bonds with share acquisition rights | 10,030 | 10,024 |
| Retirement benefit liability | 3,170 | 3,151 |
| Other | 2,118 | 2,621 |
| Total non-current liabilities | 15,319 | 15,797 |
| Total liabilities | 53,239 | 53,947 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 13,660 | 13,660 |
| Capital surplus | 19,596 | 19,596 |
| Retained earnings | 100,808 | 101,909 |
| Treasury shares | (10,695) | (13,511) |
| Total shareholders' equity | 123,370 | 121,655 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 2,381 | 2,893 |
| Foreign currency translation adjustment | 666 | 1,712 |
| Remeasurements of defined benefit plans | 334 | 303 |
| Total accumulated other comprehensive income | 3,382 | 4,909 |
| Total net assets | 126,753 | 126,564 |
| Total liabilities and net assets | 179,993 | 180,512 |

(2) Quarterly consolidated statements of income and quarterly consolidated statements of comprehensive income

Quarterly consolidated statements of income

| | | (Millions of yen) |
|---------------------------------------------------|-------------------------------------|-------------------------------------|
| | Three months ended June 30, 2022 | Three months ended June 30, 2023 |
| Net sales | 71,230 | 56,273 |
| Cost of sales | 62,018 | 51,263 |
| Gross profit | 9,212 | 5,010 |
| Selling, general and administrative expenses | 2,467 | 2,413 |
| Operating profit | 6,744 | 2,596 |
| Non-operating income | | |
| Interest income | 39 | 157 |
| Dividend income | 63 | 59 |
| Foreign exchange gains | 4,129 | 2,626 |
| Other | 75 | 44 |
| Total non-operating income | 4,308 | 2,887 |
| Non-operating expenses | | |
| Interest expenses | 5 | 17 |
| Other | 6 | 5 |
| Total non-operating expenses | 12 | 23 |
| Ordinary profit | 11,040 | 5,460 |
| Extraordinary income | | |
| Gain on sale of non-current assets | 10 | 0 |
| Total extraordinary income | 10 | 0 |
| Extraordinary losses | | |
| Loss on sale and retirement of non-current assets | 1 | 0 |
| Total extraordinary losses | 1 | 0 |
| Profit before income taxes | 11,049 | 5,460 |
| Income taxes - current | 3,413 | 1,501 |
| Income taxes - deferred | 211 | 301 |
| Total income taxes | 3,625 | 1,802 |
| Profit | 7,423 | 3,658 |
| Profit attributable to non-controlling interests | | |
| Profit attributable to owners of parent | 7,423 | 3,658 |

Quarterly consolidated statements of comprehensive income

(Millions of yen)

| | | (without or year) | |
|----------------------------------------------------------------|-------------------------------------|-------------------------------------|--|
| | Three months ended June 30, 2022 | Three months ended June 30, 2023 | |
| Profit | 7,423 | 3,658 | |
| Other comprehensive income | | | |
| Valuation difference on available-for-sale securities | (190) | 511 | |
| Foreign currency translation adjustment | 973 | 1,046 | |
| Remeasurements of defined benefit plans, net of tax | (34) | (31) | |
| Total other comprehensive income | 747 | 1,526 | |
| Comprehensive income | 8,171 | 5,185 | |
| Comprehensive income attributable to | · | | |
| Comprehensive income attributable to owners of parent | 8,171 | 5,185 | |
| Comprehensive income attributable to non-controlling interests | - | - | |

(3) Quarterly consolidated statements of cash flows

(Millions of yen)

| | | (Millions of yen | |
|-------------------------------------------------------------|-------------------------------------|-------------------------------------|--|
| | Three months ended June 30, 2022 | Three months ended June 30, 2023 | |
| Cash flows from operating activities | | | |
| Profit before income taxes | 11,049 | 5,460 | |
| Depreciation | 780 | 729 | |
| Decrease (increase) in trade receivables | (13,846) | 6,163 | |
| Decrease (increase) in inventories | 12,900 | (7,586) | |
| Decrease (increase) in operating accounts receivable | 154 | (256) | |
| Increase (decrease) in trade payables | (7,086) | 2,608 | |
| Other, net | (391) | (224) | |
| Subtotal | 3,560 | 6,894 | |
| Interest and dividends received | 87 | 231 | |
| Interest paid | (9) | (17) | |
| Income taxes paid | (2,808) | (3,553) | |
| Net cash provided by (used in) operating activities | 829 | 3,554 | |
| Cash flows from investing activities | | | |
| Decrease (increase) in time deposits | (514) | (337) | |
| Purchase of securities | (999) | · - | |
| Purchase of property, plant and equipment | (1,234) | (396) | |
| Other, net | 101 | 47 | |
| Net cash provided by (used in) investing activities | (2,648) | (686) | |
| Cash flows from financing activities | | | |
| Net increase (decrease) in short-term borrowings | _ | (1,158) | |
| Purchase of treasury shares | (0) | (2,816) | |
| Dividends paid | (3,022) | (2,557) | |
| Other, net | (34) | (39) | |
| Net cash provided by (used in) financing activities | (3,057) | (6,571) | |
| Effect of exchange rate change on cash and cash equivalents | 863 | 165 | |
| Net increase (decrease) in cash and cash equivalents | (4,012) | (3,537) | |
| Cash and cash equivalents at beginning of period | 62,479 | 66,017 | |
| Cash and cash equivalents at end of period | 58,466 | 62,480 | |
| | | | |

(4) Notes to quarterly consolidated financial statements Notes on going concern assumption

None applicable.

Notes on significant changes in the amount of shareholders' equity

The Company acquired 1,600,000 treasury shares in accordance with a resolution at the meeting of the Board of Directors held on May 12, 2023. As a result, treasury shares increased 2,816 million yen during the period under review to 13,511 million yen at the end of the first quarter of the fiscal year ending March 31, 2024.

Segment information, etc.

Segment information

- I The first three months ended June 30, 2022 (from April 1, 2022 to June 30, 2022)
- 1. Net sales, and profit or loss by reportable segment

(Millions of yen)

| | | Rep | ortable segm | ents | | Adjustments | Amounts in quarterly consolidated statements of income |
|-----------------------------------|--------------------------------------|---------------------|--------------------|-----------------------------|--------|-------------|--------------------------------------------------------------------|
| | Electro- mechanical components | Acoustic components | Display components | Applied equipment and other | Total | | |
| Net sales | | | | | | | |
| Sales to unaffiliated customers | 64,200 | 3,948 | 1,317 | 1,763 | 71,230 | - | 71,230 |
| Inter-segment sales and transfers | _ | _ | _ | _ | _ | - | _ |
| Total | 64,200 | 3,948 | 1,317 | 1,763 | 71,230 | - | 71,230 |
| Segment profit (loss) | 6,370 | 279 | (201) | 296 | 6,744 | - | 6,744 |

Note: The total amount of segment profit (loss) is equal to the operating profit in the quarterly consolidated statements of income.

- II The first three months ended June 30, 2023 (from April 1, 2023 to June 30, 2023)
- 1. Net sales, and profit or loss by reportable segment

(Millions of yen)

| | Reportable segments | | | | | Amounts in | |
|-----------------------------------|--------------------------------------|---------------------|--------------------|-----------------------------|--------|-------------|------------------------------------------------------|
| | Electro- mechanical components | Acoustic components | Display components | Applied equipment and other | Total | Adjustments | quarterly consolidated statements of income |
| Net sales | | | | | | | |
| Sales to unaffiliated customers | 48,559 | 4,470 | 591 | 2,652 | 56,273 | - | 56,273 |
| Inter-segment sales and transfers | _ | - | _ | - | - | _ | - |
| Total | 48,559 | 4,470 | 591 | 2,652 | 56,273 | _ | 56,273 |
| Segment profit (loss) | 1,875 | 292 | (89) | 518 | 2,596 | _ | 2,596 |

Note: The total amount of segment profit (loss) is equal to the operating profit in the quarterly consolidated statements of income.