

Financial Results Briefing for H1 of FY2027/03

HOSIDEN CORPORATION
November 16, 2026

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Overview of Business Results for FY2027/03

・**H1 Results：Increased in Sales and Profit**

（Unit：Billions of yen）

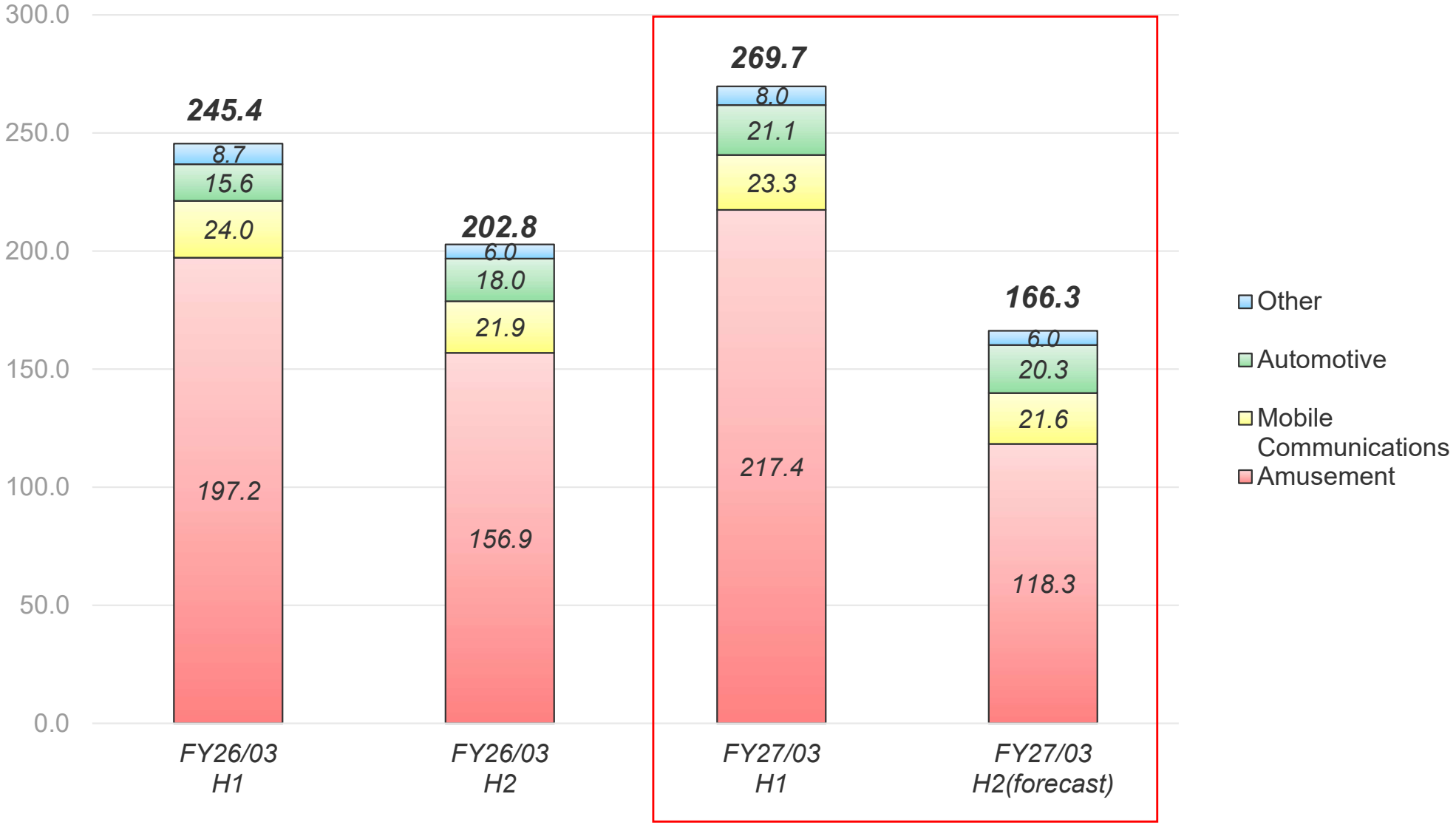
Sales	FY26/03 H1 245.4	**FY27/03 H1 269.7**	**Difference +24.3** （+9.9%）	Amusement +20.2 Mobile Communications △0.7 Automotive +5.5 Other △0.7
Operating profit	FY26/03 H1 8.10	**FY27/03 H1 9.23**	**Difference +1.13** （+13.9%）	・Increase in net sales ・No recurrence of the sharp yen appreciation that negatively impacted operating profit in the same period of the previous fiscal year
Ordinary profit	FY26/03 H1 9.59	**FY27/03 H1 9.68**	**Difference +0.09** （+1.0%）	Foreign exchange gain FY25/09： 930 millions of yen FY26/09：△266 millions of yen
Exchange rate	146.04 Yen/USD	**159.37 Yen/USD**		

Point

- **Net sales increased by 9.9% year on year, driven by growth in the amusement and transportation equipment markets.**
- **Operating profit rose 13.9% year on year, driven by higher net sales and the absence of the profit-reducing effect of yen appreciation recorded in the same period of the previous fiscal year.**
- **Ordinary profit increased by 1.0% year on year. Although a foreign exchange gain of ¥930 million recorded in the same period of the previous fiscal year turned into a foreign exchange loss of ¥270 million in the current interim period, this was offset by an increase in operating profit of ¥1,130 million.**

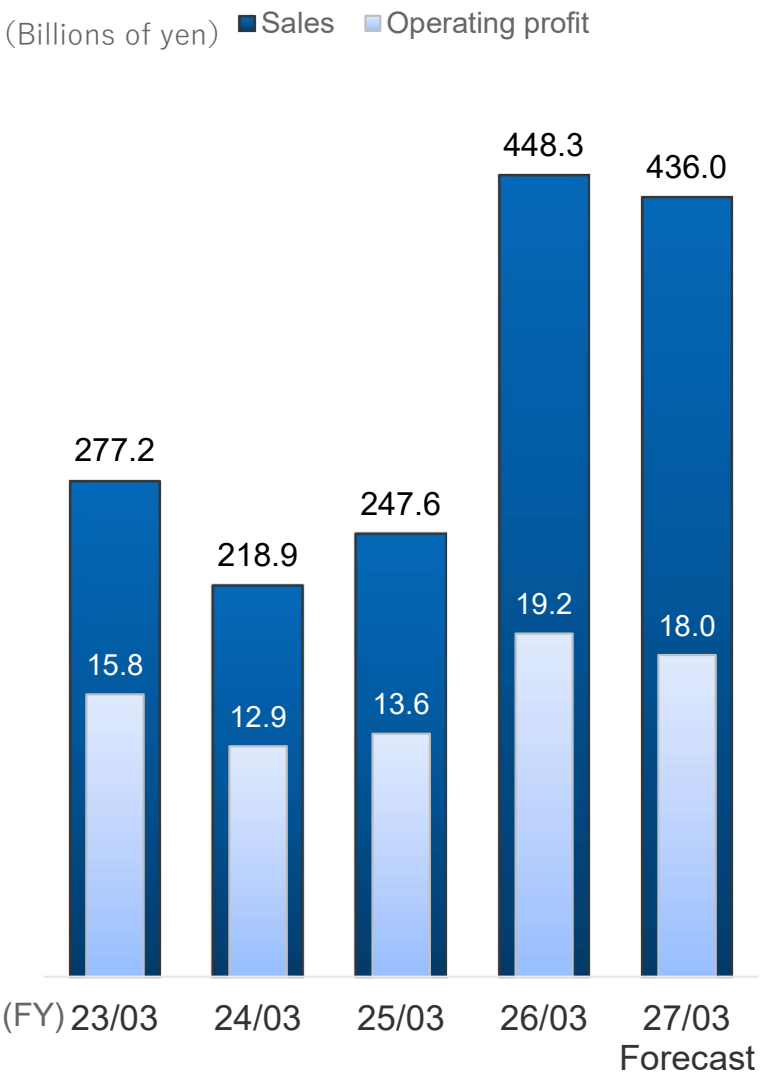
Sales by Market(H1/H2)

（Unit : Billions of yen）

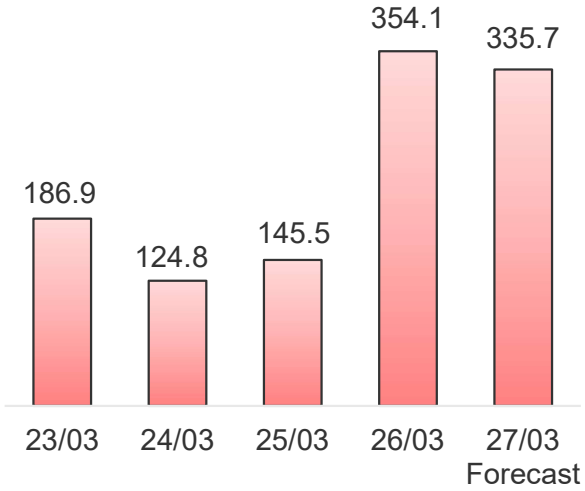


Full-year Sales Transition by Market

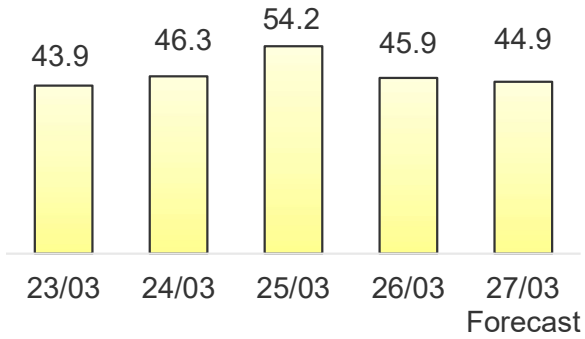
Sales・Operating Profit



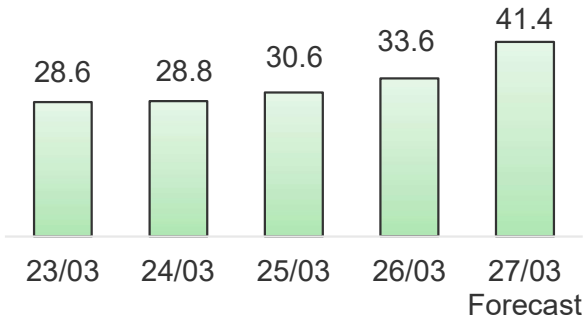
Amusement



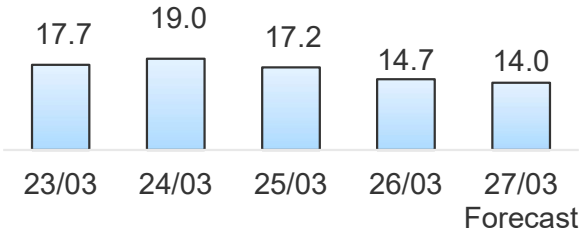
Mobile Communications



Automotive



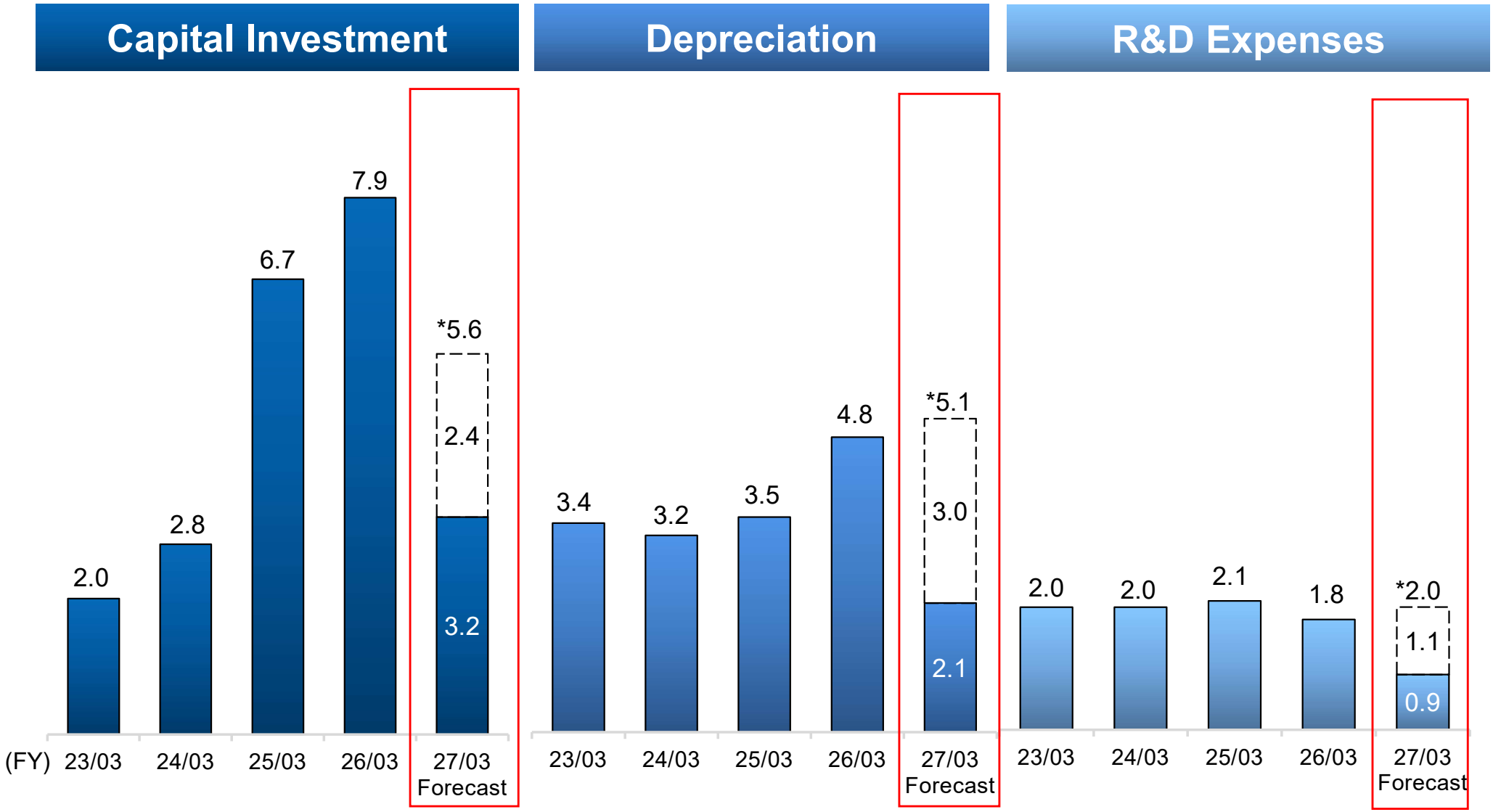
Other



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Forecast Assumptions

(Billions of yen)



*For FY2027/03, first-half actual results are shown in the lower row, while second-half forecasts are shown in the upper row.

Agenda

Part1 FY2027/03 H1 Results

Part2 FY2027/03 Full-Year Forecast

Part3 Topics

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Part1 FY2027/03 H1 Results

Part2 FY2027/03 Full-Year Forecast

Part3 Topics

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FY2027/03 H1 Results

	FY2026/03 H1 (millions)	(%)	FY2027/03 Q1 (millions)	Q2 (millions)	H1 (millions)	(%)	YonY (millions)	(%)
Net sales	245,426	-	98,130	171,586	**269,716**	**-**	+24,290	+9.9
Operating profit	8,098	3.3	4,422	4,804	**9,226**	**3.4**	+1,128	+13.9
Ordinary profit	9,588	3.9	5,475	4,208	**9,683**	**3.6**	+95	+1.0
Net profit	6,108	2.5	3,636	2,954	**6,590**	**2.4**	+482	+7.9

FY2027/03 H1 Results

（Unit：Billions of yen）

Sales
269.7

YonY ： +24.3（+9.9%）
→Amusement +20.2、Mobile Communications △0.7、
Automotive +5.5、Other △0.7

Operating profit
9.23

YonY ： +1.13（+1.6%）
→Increase in net sales and no recurrence of the sharp yen appreciation that negatively impacted operating profit in the same period of the previous fiscal year.

Ordinary profit
9.68

YonY ： +0.09（+1.0%）
→ Non-operating foreign exchange gain
FY2025/09： 0.93 billions of yen
FY2026/09：△0.27 billions of yen

FY2027/03 H1 Results: Sales by Market

	FY2026/03 H1 (millions)	(%)	FY2027/03 Q1 (millions)	Q2 (millions)	H1 (millions)	(%)	YonY (millions)	(%)
Amusement	197,162	80.3	70,926	146,430	**217,356**	**80.6**	+20,194	+10.2
Mobile Communications	23,985	9.8	11,926	11,383	**23,309**	**8.6**	▲676	▲2.8
Automotive	15,589	6.4	10,437	10,639	**21,076**	**7.8**	+5,487	+35.2
Other	8,690	3.5	4,841	3,134	**7,975**	**3.0**	▲715	▲8.2
Total	245,426	100.0	98,130	171,586	**269,716**	**100.0**	+24,290	+9.9

FY2027/03 H1 Results: Sales by Market

（Unit：Billions of yen）

Amusement
217.4

YonY ： +20.2（+10.2%）
→Increase in sales to major customers.

Mobile Communications
23.3

YonY ： ▲0.7（▲2.8%）
→Although orders from a major customer were successfully regained, customer demand declined due to a slowdown in the mobile communications market caused by a sharp rise in memory prices and supply shortages.

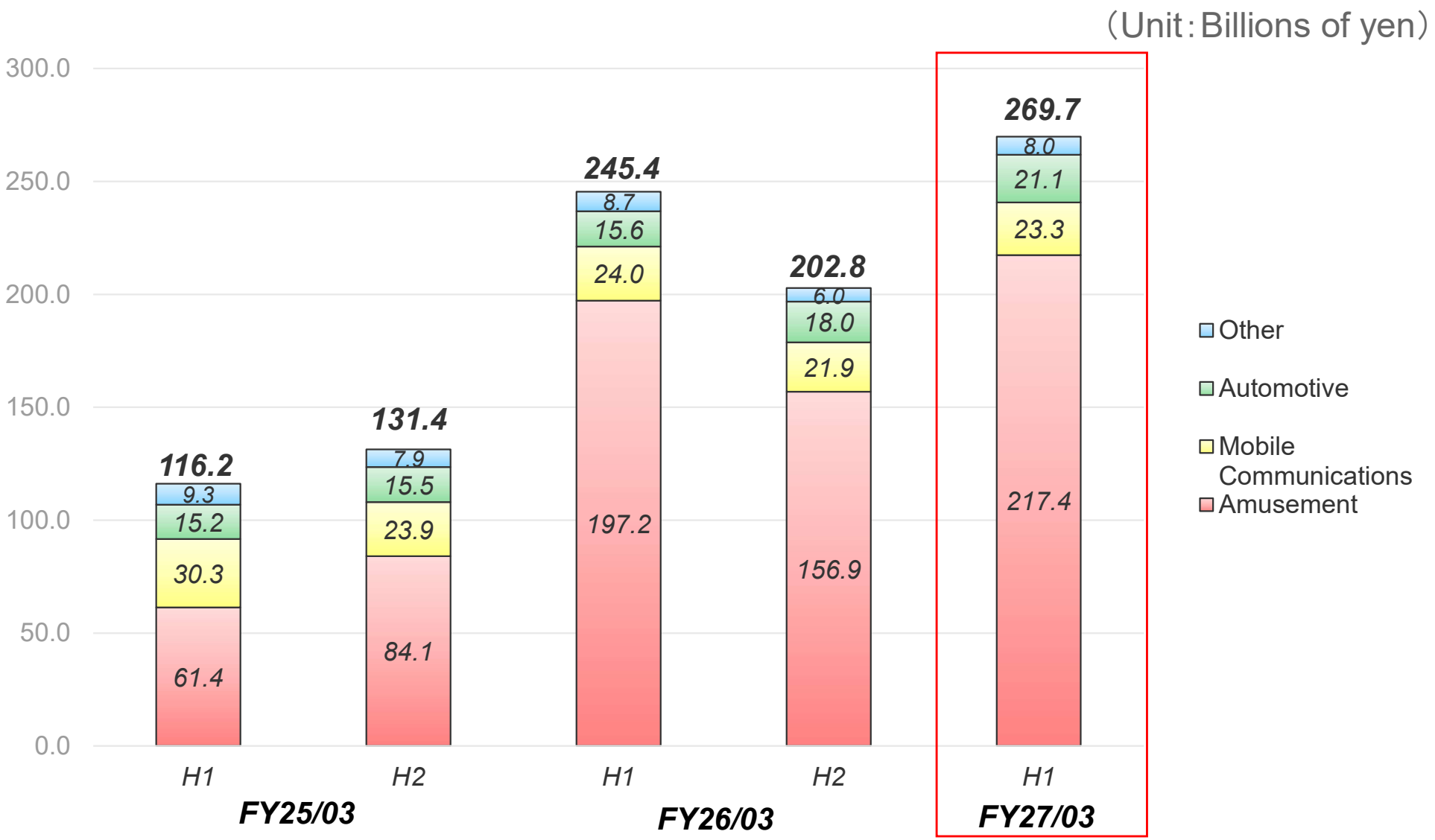
Automotive
21.1

YonY ： +5.5（35.2%）
→Led by the Mechanical Components segment, while all business segments posted growth.

Other
8.0

YonY ： ▲0.7（▲8.2%）
→Although there was an increase in sales for wearables, the decline in AV equipment segments had an impact.

FY2027/03 H1 Results: Sales by Market





Part1 FY2027/03 H1 Results

Part2 FY2027/03 Full-Year Forecast

Part3 Topics

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FY2027/03 Full-Year Forecast

	FY2026/03		FY2027/03			YonY	
	(millions)	Profit Margin(%)	H1 (millions)	FY/Forecast (millions)	Profit Margin(%)	(millions)	(%)
Net sales	448,250	-	269,716	**436,000**	**-**	△12,250	△2.7
Operating profit	19,236	4.3	9,226	**18,000**	**4.1**	△1,236	△6.4
Ordinary profit	24,644	5.5	9,683	**18,000**	**4.1**	△6,644	△27.0
Net profit	16,206	3.6	6,590	**12,500**	**2.9**	△3,706	△22.9

FY2027/03 Full-Year Forecast

（Unit：Billions of yen）

Sales
436.0

・The forecast remains unchanged from that announced on May 8, 2026.
*The breakdown of net sales by application has been revised.
Please refer to the next two pages for details.

Operating profit
18.0

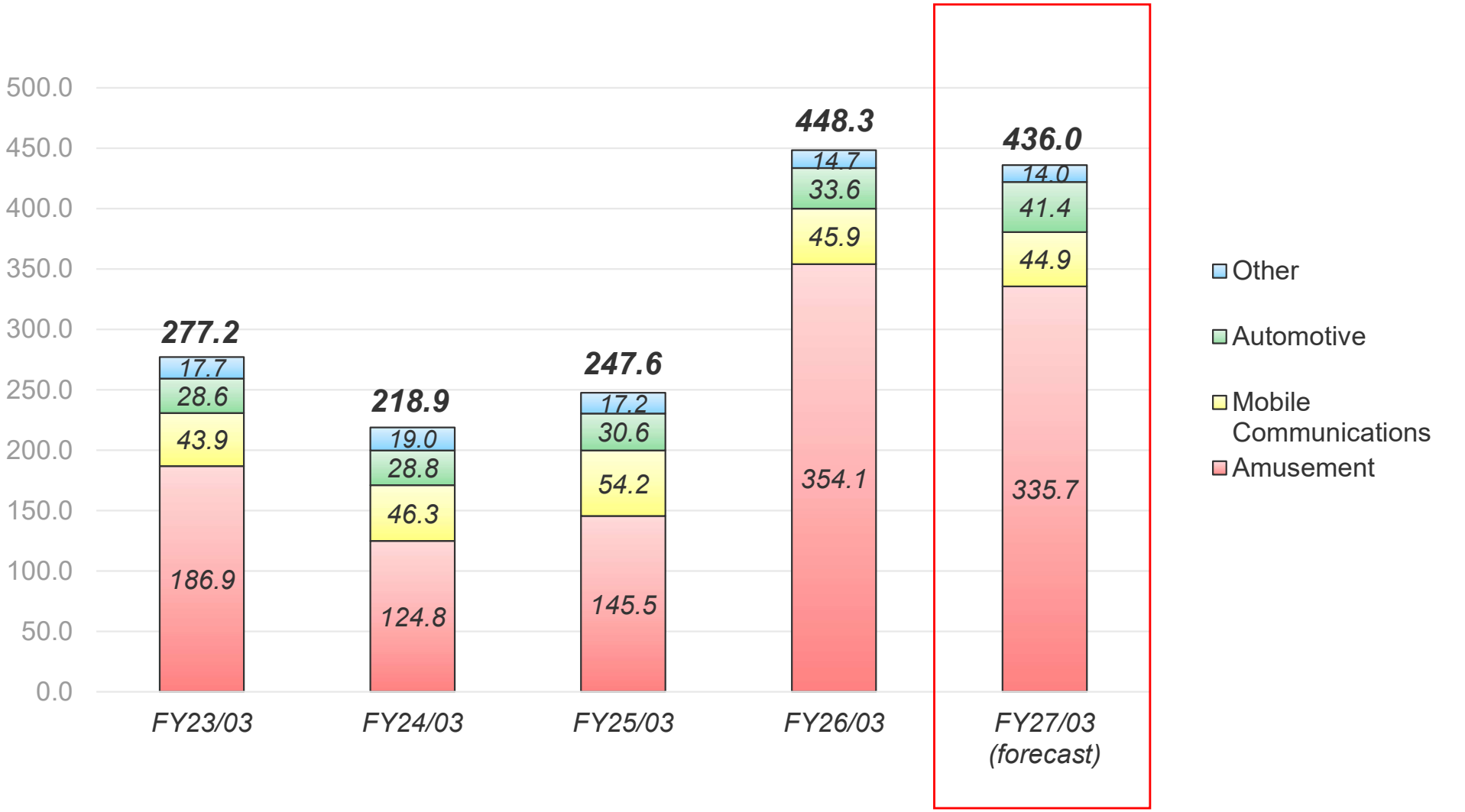
・The forecast remains unchanged from that announced on May 8, 2026.

Ordinary profit
18.0

・The forecast remains unchanged from that announced on May 8, 2026.

FY2027/03 Full-Year Forecast: Sales by Market

（Unit：Billions of yen）



FY2027/03 Full-Year Forecast: Sales by Market

（Unit：Billions of yen）

Amusement

・**Initial Forecast 333.2 → 335.7（vs. Initial Forecast +0.8%）**

→Sales in Q3 are expected to remain at approximately the same level as in Q1, while a production adjustment phase is assumed for Q4.

*Q4 performance will depend on the outcome of the Christmas selling season; however, the forecast is based on normal seasonality assumptions.

Mobile Communications

・ **Initial Forecast 52.9→44.9（vs. Initial Forecast ▲15.1%）**

→Demand from major customers declined due to a slowdown in the mobile communications market caused by soaring memory prices and supply shortages.

Automotive

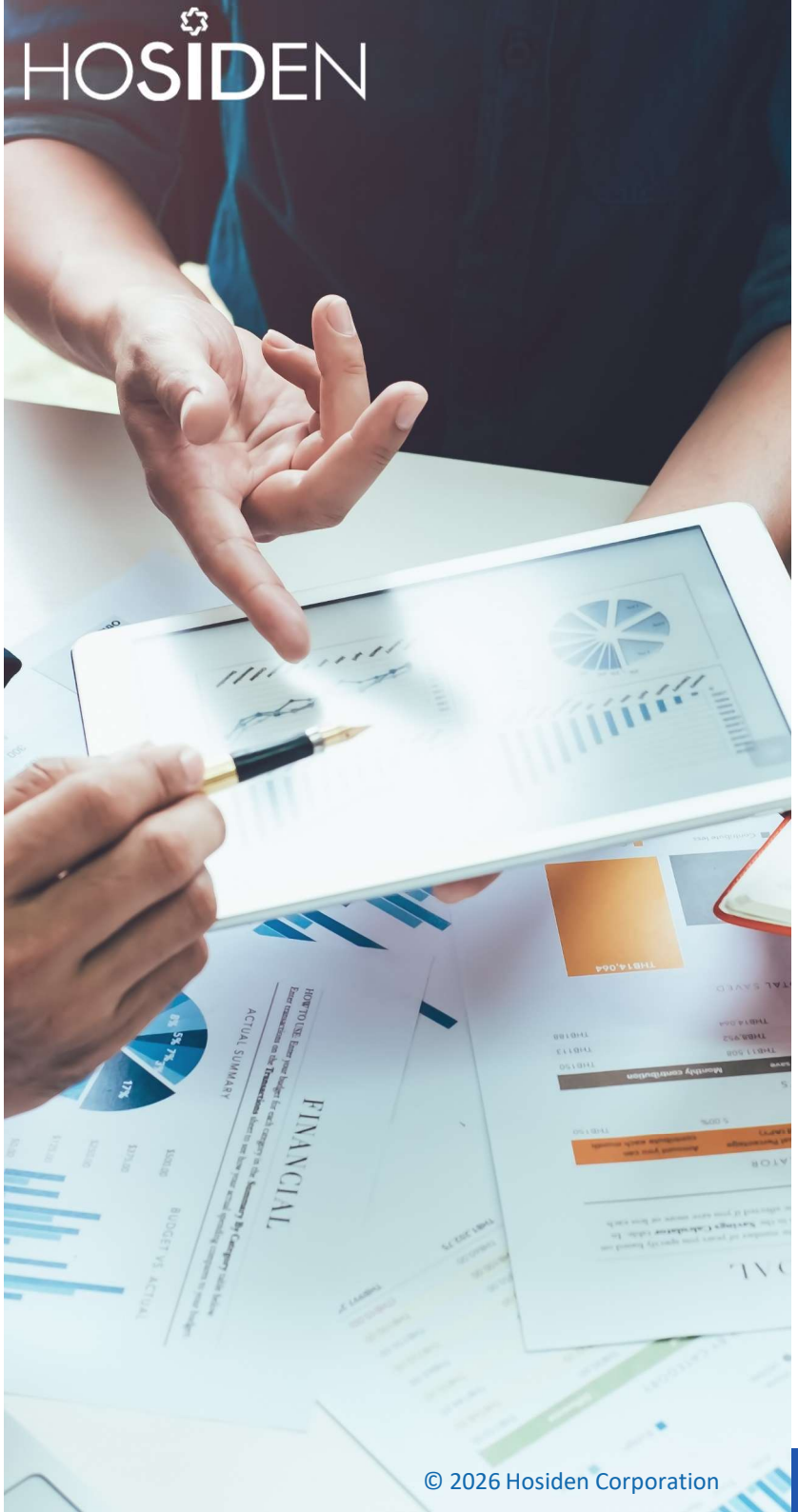
・ **Initial Forecast 35.9→41.4（vs. Initial Forecast +11.5%）**

→Sales are expected to increase across all business segments, supported by a recovery in customer demand and higher sales of newly added products.

Other

・**Initial Forecast 14.0→14.0（vs. Initial Forecast － %）**

→No change from the initial forecast.



Part1 FY2027/03 H1 Results

Part2 FY2027/03 Full-Year Forecast

Part3 Topics

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Record Sales for the First Half of the Fiscal Year

(Unit：Billions of yen)

Sales	First Half	Full-Year
Record	FY2026/03 245.4	FY2009/03 453.7
FY2027/03	269.7	(Forecast) 436.0

*Consolidated net sales for the current interim period reached a record high, surpassing the previous record set in FY2026/03.

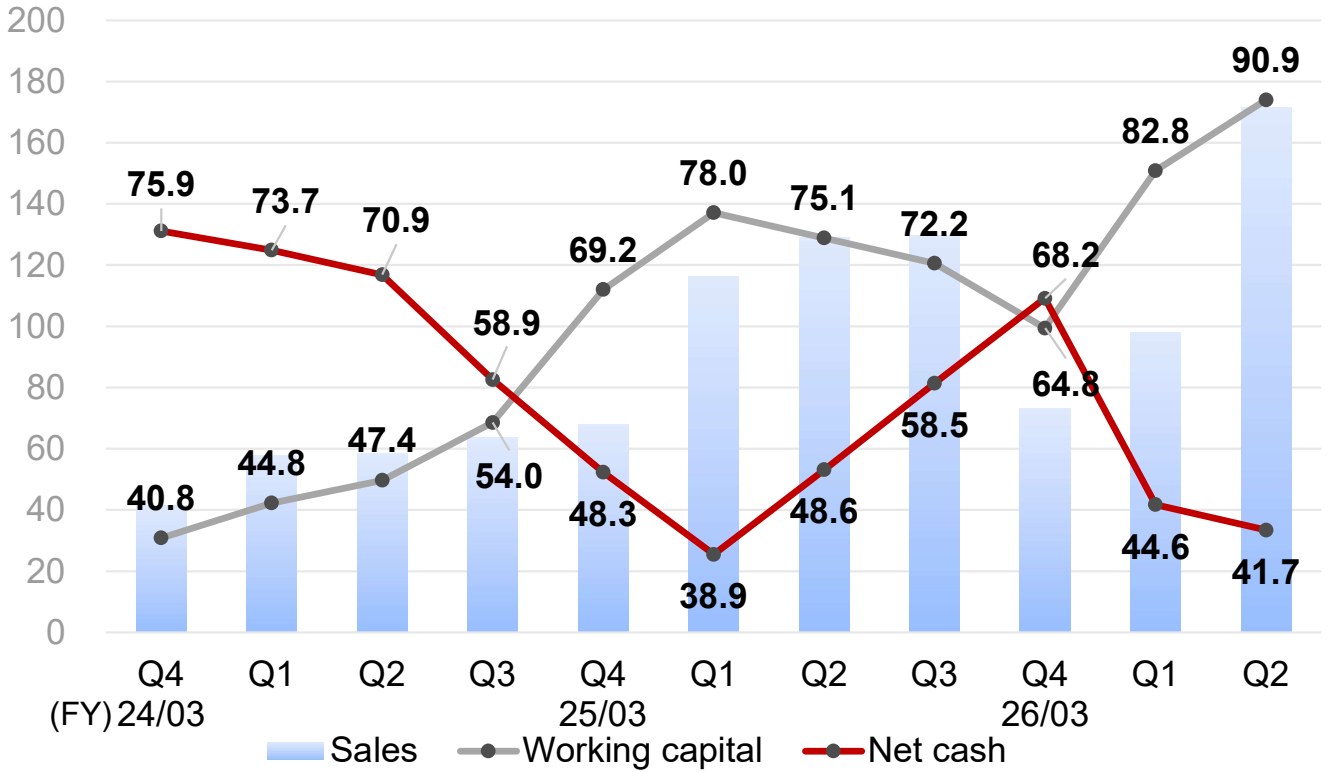
Cash Position

(Billions of yen)	FY2025/03 Q1	Q2	Q3	Q4	FY2026/03 Q1	Q2	Q3	Q4	FY2027/03 Q1	Q2
Sales	57.9	58.3	63.6	67.8	116.3	129.1	129.6	73.2	98.1	171.6
Working Capital *	44.8	47.4	54.0	69.2	78.0	75.1	72.2	64.8	82.8	90.9
Net cash	73.7	70.9	58.9	48.3	38.9	48.6	58.5	68.2	44.6	41.7

* (Account receivable + Receivables from subcontractors + Inventory) − Accounts payable

【Explanation】

During periods of rising sales (light blue bars), required working capital (gray line) increases, while net cash (red line) declines significantly.
To avoid external financing when facing temporary cash shortages, the Group utilizes internal funding transfers among group companies, thereby preventing deterioration in ROA.
Net cash declined significantly in Q2 of FY2027/03 due to a seasonal increase in sales.

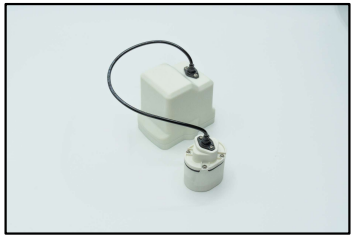


Major Sensor-Related Product Lineup



・Vibration Sensor

⟶Detects abnormal vibrations at sites where industrial machinery and infrastructure equipment are installed, helping to prevent accidents by issuing alert signals.



・Silo Level Detection

⟶Detects the presence and remaining volume of materials in silos, enabling unmanned and automated monitoring operations in elevated or hazardous locations.



・Multi-Sensor Module

⟶Used as a disaster prevention sensor to enable early detection of natural disasters and to monitor the condition of infrastructure such as roads. The module is waterproof and environmentally resistant, making it suitable for outdoor installation.
(Measurable parameters: vibration, shock, temperature, atmospheric pressure, etc.)



・High-Frequency CT Sensor

⟶By detecting high-frequency noise transmitted through power lines, the sensor enables predictive maintenance of aging power distribution infrastructure by identifying potential failures before they occur.



・Multi-Purpose Millimeter-Wave Sensor (Distance Measurement Sensor)

⟶Applications:

・Tank inventory and water level monitoring (factories, infrastructure facilities, underground drainage channels, roadside ditches, rice fields, etc.)

・Human presence sensing (public restrooms, offices, restaurants, etc.)

・Structural deformation monitoring for tunnels, bridges, and other infrastructure structures

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Vietnam new factory

Purposes

- To increase production capacity (in the past there were 6 factories in China, now there are 2)
- Expansion in countries and regions other than China, including tariff measures in the United States

New Factory：Building No. 8 of Hosiden Vietnam (Bac Ninh City)

- Began operations in March 2026.
- Floor area: 24,000㎡ (1 floor 6,000㎡ x 4 floors)
- Rooftop solar panels were installed and began operation in August 2026.



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India new factory

Purposes

- Expansion of production within India and sales both domestically and internationally.

New Factory：Hosiden India

- Location: Manesar, an industrial city near Delhi in northern India
- Production and sales were planned for air-conditioner remote controls and in-vehicle microphones.
- "Office building: three stories; Production building: two stories.
- Production and sales of automotive microphones commenced in October 2026.



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Installation of Solar Panels

In operation



Hosiden Wakayama



Hosiden Kyusyu



Hosiden Besson 1st phase (United Kingdom)



Hosiden Tokyo Engineering & Production Dept.



Hosiden Head Office Building No.5



Hosiden Vietnam（No.1,2,3）*



Hosiden Vietnam (No.8)*

*Solar panels are highlighted in red.

Initiatives for Carbon Neutrality

CO2 reduction targets

- Long-term target: Aim for 42% reduction by the end of FY2030 compared to FY2023 levels.(Scope1,2)
- Long-term target: Aim for 25% reduction by the end of FY2030 compared to FY2023 levels.(Scope3)

Site	Annual CO2 reduction	CO2 reduction rate	Operation started from
Hosiden Wakayama	83 ton	38.10%	Oct. 2022
Hosiden Kyushu	180 ton	15.19%	Feb. 2023
Hosiden Besson (UK)	31 ton	37.57%	Apr. 2023 (1st phase) Sep. 2023 (2nd phase)
Hosiden Tokyo Engineering & Production Dept.	39 ton	33.07%	Sep. 2024
Hosiden Head Office Building 5	96 ton	8.22%	Dec. 2024
Hosiden Vietnam (No.1,2,3)	630 ton	3.69%	Aug. 2026
Hosiden Vietnam (No.8)	700 ton	4.10%	Aug. 2026

- Installed solar panels on the roof of our head office building 3 beginning April 2014
- Working to switch to LED lighting in offices and production buildings, purchasing electricity using renewable energy, etc.



• CDP（Carbon Disclosure Project）Score

*CDP is an international NGO founded in the United Kingdom in 2000.

*A criterion used by both institutional and individual investors in selecting investments.

Hosiden's CDP score history

	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
CDP Score (Climate change)	D⁻	D	D⁻	D⁻	D⁻	D	C	B	B	B	TBD

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